

Applegreen Service Area Operator Partner Food Specialists

August 2024



Who we are

Founded in 1992, Applegreen specializes in food-to-go, convenience stores and fuel distribution.

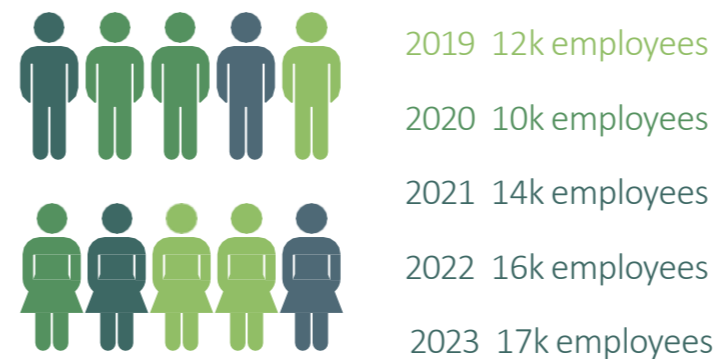
- #1 Motorway Service Area operator in Ireland, #2 in the UK and #1 the US
- Active investor in Motorways Service Area P3 projects, performing the role of both equity investor and Operator
- Food and Convenience Store Retailing is at the core of Applegreen's platform
- To date, Applegreen's growth strategy has been focused on acquiring and developing new service areas in the three markets in which it operates



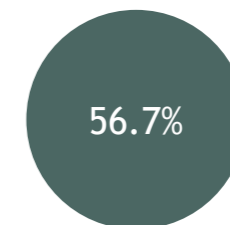
2016 National Association of Convenience Stores (NACS) International Retailer of the Year Award for Lisburn Service Area in Northern Ireland.

WORKFORCE

Statement of annual workforce



Female Employees
(Current)



Applegreen : your specialist Service Area partners

Our offering & track record

Our shareholders



Founder - Bob Etchingham



Founder - Joe Barrett



Infrastructure Partner

Our offers



Gas Fuel & Store



Restaurant



EV Charging

Our successful entry into new markets

2014
Entry into the US



1 Service Area Operator



SAs* Sites

**Includes all NYSTA & Bronco Sites*

2008
Entry into the UK



2 Service Area Operator



SAs Sites

1992
Opening of our 1st site in Dublin



1 Service Area Operator



SAs Sites

Note: Number of Service Areas and site as of 31 Dec 2023



Competitive differentiation

Our novel commercial approach

Gas Fuel and store



Applegreen specializes in food-to-go, convenience stores and gas fuel.

With operations in the United States, Ireland and the United Kingdom, Applegreen operates 600+ sites and employs over 16,000 people

Restaurant



The sale of food products is the core business of Applegreen.

Operating over 500 food outlets with more than 20 international brands Applegreen is one of the largest franchisees of the Starbucks brand.

EV Charging



Applegreen Electric partners with Applegreen's quality infrastructure to offer charging along key routes for electric vehicle drivers. The company offers consumers and businesses high quality charging capacity.



Competitive differentiation

Trusted partners



Applegreen portfolio – United States

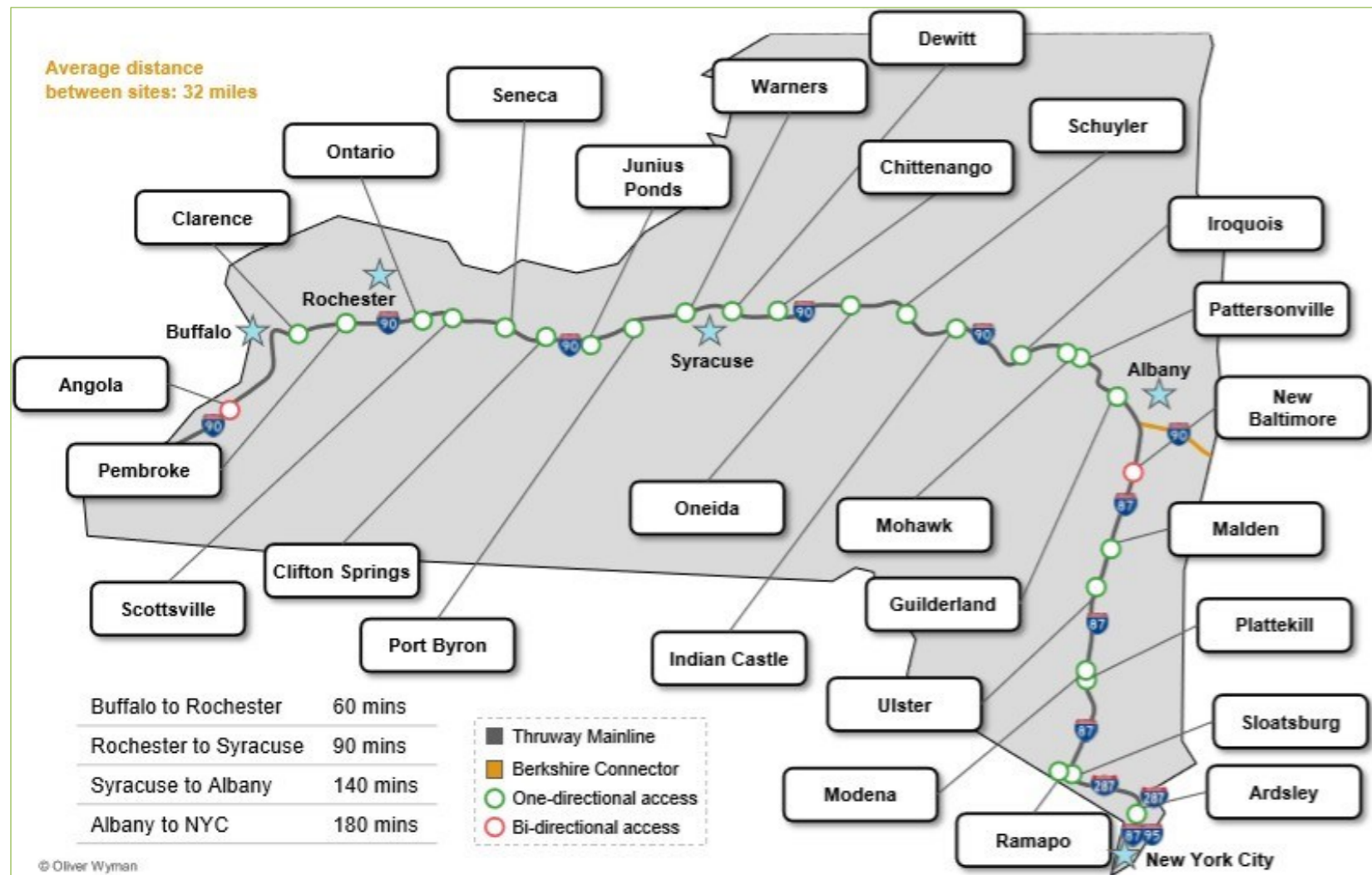


Currently Operating in the below States:

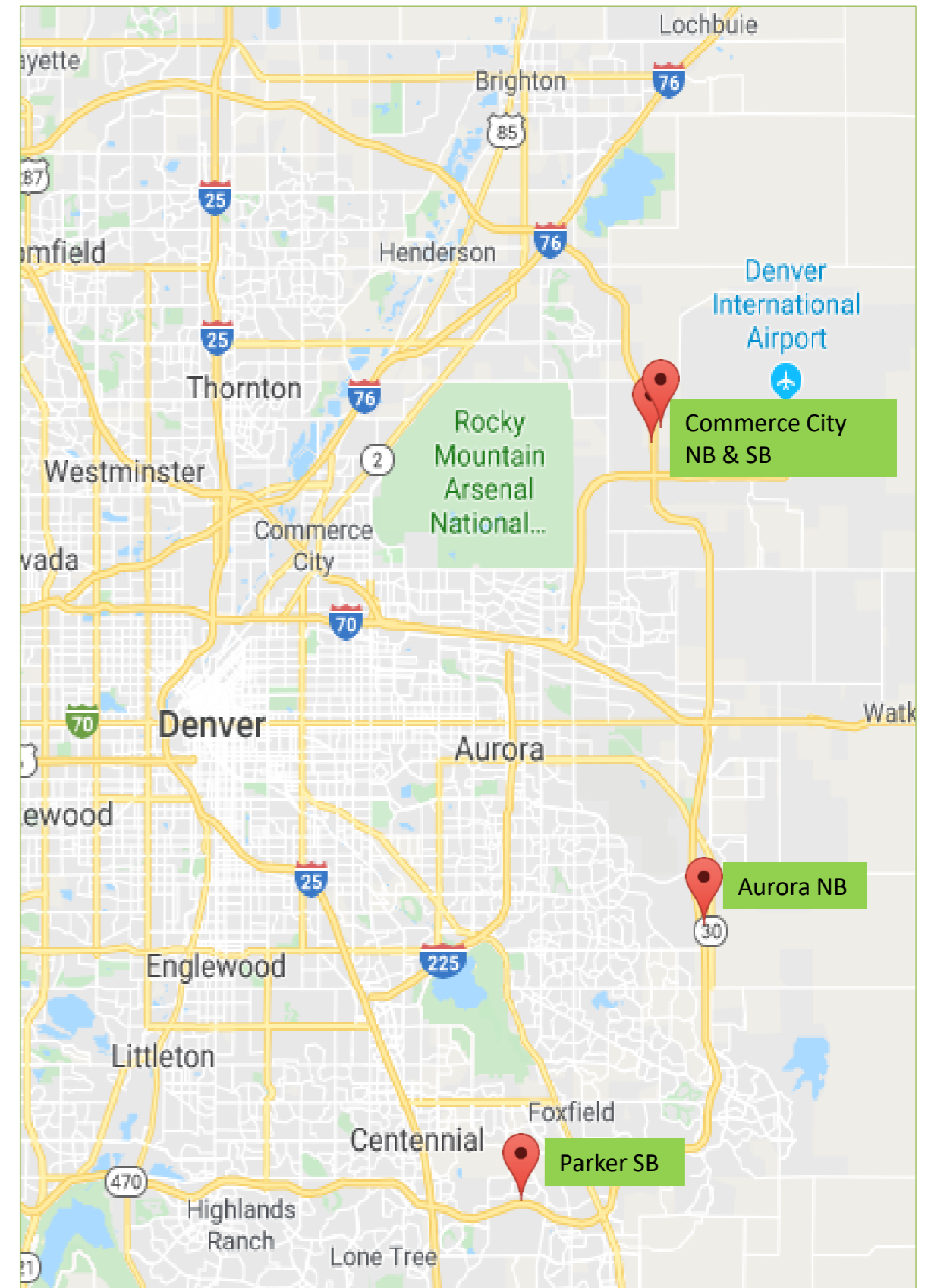
- North East: MA, ME, RI, NH, NY, NJ, CT, PA
- South East: SC
- Mid West: OH, IN



New York (NYSTA)



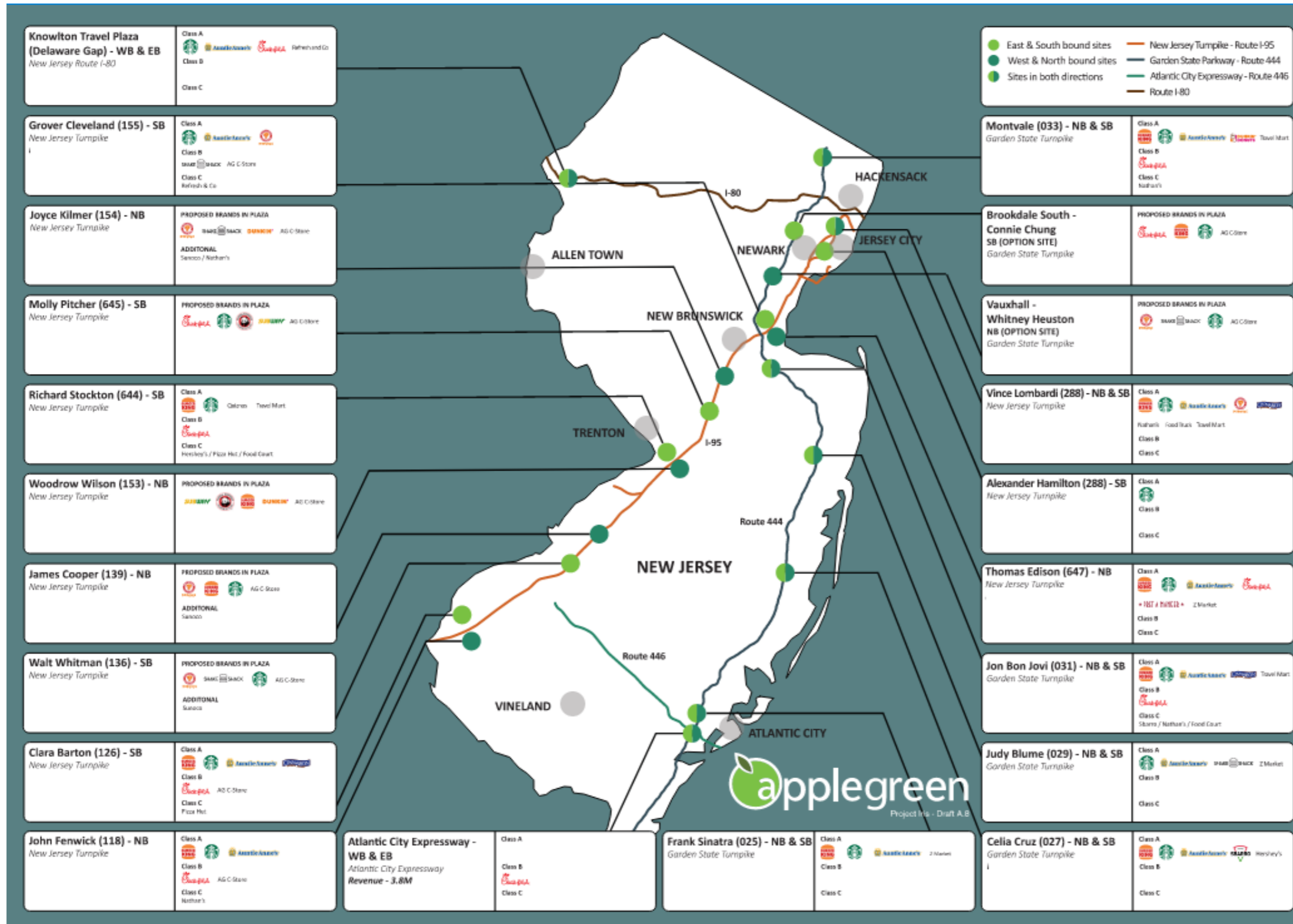
Colorado (Project Bronco)



United States – New York Sites



New Jersey



- 22 SITES
- 5 PHASES



Applegreen Electric

Applegreen Electric is our Electric Vehicle charging business where our intention is to have Applegreen Electric Vehicle charging points on every site we operate



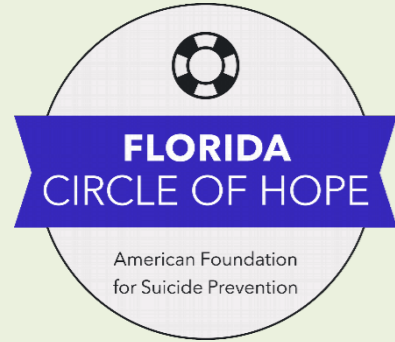
Our CSR commitments

Our concrete actions to improve the communities we are part of and world we live in



Applegreen US Charity Initiatives

Charities we have supported in USA



Proud Community Involvement Moments

