



Curbside Refuse Collection Request for Proposals (RFP) Supplemental Slide Presentation

Commerce City Public Works
September 23, 2019

Background

- Supplemental slides are being provided regarding a communication from a respondent to at least one member of City Council - who requested clarification from Staff.
- Bid Issues Represented By Respondent:
 1. Bidder #2 did not bid on the weekly trash and weekly recycling
 2. Bidder #2 did not include city services in their base bid amount
 3. Bidder #2 proposed a 7 year contract
 4. City Staff only considered cost as a selection criteria



Bid Issue #1

- Bidder #2 did not bid on the weekly trash and weekly recycling (Bid Alt #1)
 - RFP Section 9 “Proposal Form”
 - The RFP states that “Respondents must answer all questions and provide the requested information for all items. All questions should be answered fully and in the order listed.”
 - Bidder #2 responded by stating “No Bid” for Bid Alt #1
 - “No Bid” can be evaluated in light of the overall proposal

Bid Issue #2

- Bidder #2 did not include city services (municipal pricing) in their base bid amount
 - Bidder #2 did include city services in their bid
 - Bidder #2 listed prices for municipal dumpster service and roll offs. The price was \$84,865.84 – providing greater specificity to the base bid.
- Bidder #1 did not submit a bid for municipal services
- Bidder #3 indicated that the price for municipal services was included in their base bid

Bid Issue #3

- Bidder #2 proposed a 7 year contract
 - Bidder #2 provided a 5 year bid and a 7 year bid
 - The pricing used for evaluating Bidder #2 was the 5 year bid price
 - RFP Section 8 “Alternative Collection Services/Methods”
 - ❖ “Alternative methods for providing services for the Program will be accepted and are encouraged. Each alternative proposal must include a complete description and cost which clearly outlines what is being proposed. The alternative(s) must be clearly stated so a comparison can be made to the services being requested in the RFP. Alternative proposals shall not count toward the 30 page Proposal limitations.”

Bid Issue #4

- City Staff only considered cost as a selection criteria
 - City Staff considered all evaluation criteria including
 - Program Work Plan
 - Customer Service Plan
 - Past and Current Performance
 - Qualifications
 - Cost
 - The above elements were evaluated on a meets/does not meet expectations criteria



Bidder Communication with Council

- RFP Section 1 “Solicitation”
 - “Respondents are cautioned not to undertake any activities or actions to promote or advertise their submittal, other than discussions with City staff as described in this RFP. After the release of this RFP, Respondents are not permitted to make any direct or indirect contact with members of the Selection Committee, the City Council, or media on the subject of this RFP, except in the course of City-sponsored presentations. Violation of these rules is grounds for disqualification of the Respondent.”



Questions & Discussion
