



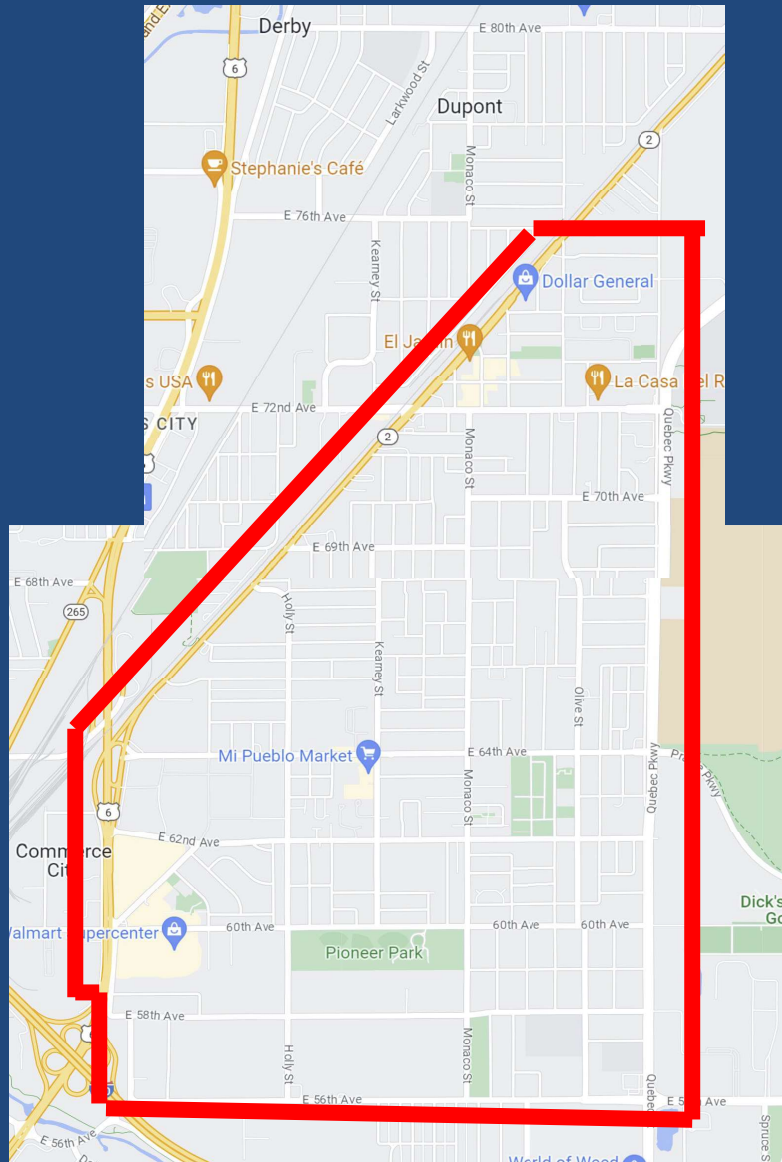
flock safety



Flock Camera System Proposal

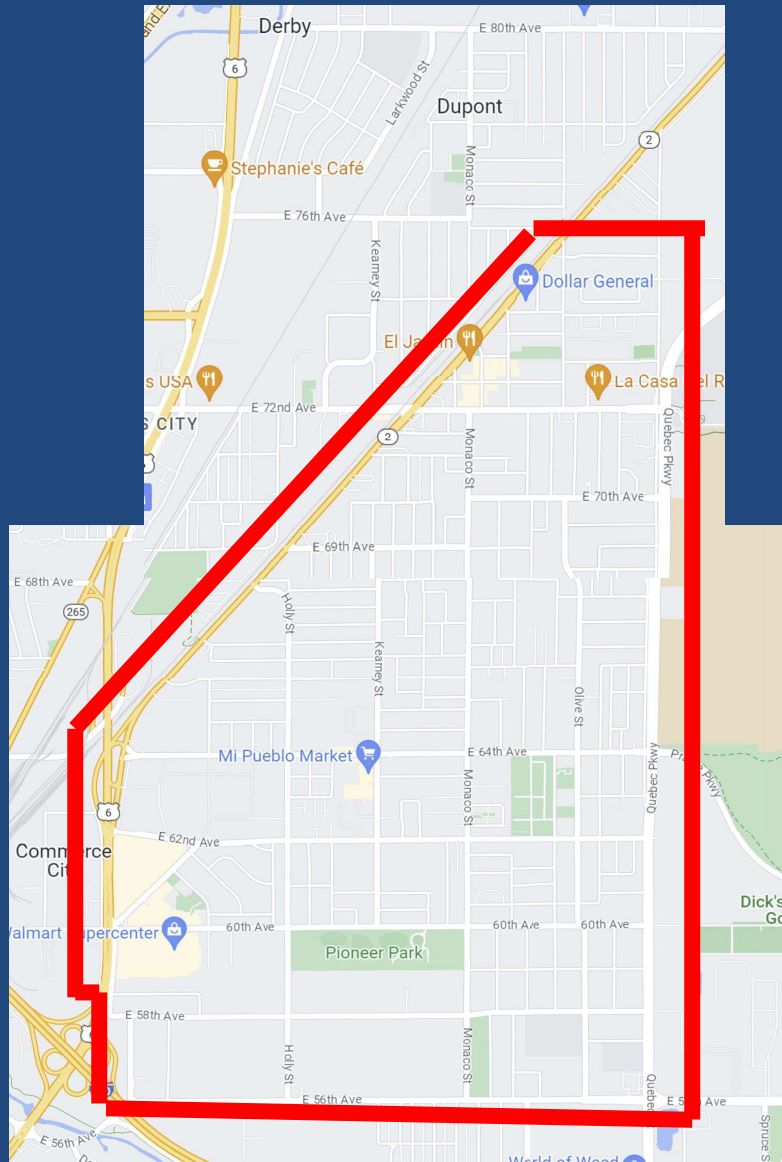
For Commerce City

Commerce City Southern Area



- General boundary of Quebec to the east, Highway 85 to the west, Highway 2 to the north, and 56th Avenue to the south.
- This boundary is approximately 3.6 square miles, making it 14% of the overall 25.9 miles of Commerce City.

Commerce City Southern Area - Calls



The south area selected was done so for three reasons.

1. High volume of calls for service. From just 01/01/23 thru 08/23/23, 15,071 calls for service occurred, (per Crime Analyst), and 1500 CR's.
2. Per CAD – 134 shots fired/GSW in this area during crime period, (338 total, city wide). This means this area is responsible for **40%** of all shots fired/GSW's. 40% of calls in only 14% of the city.
3. Two URA's (Derby and Mile High Greyhound Park).

Flock Products Used



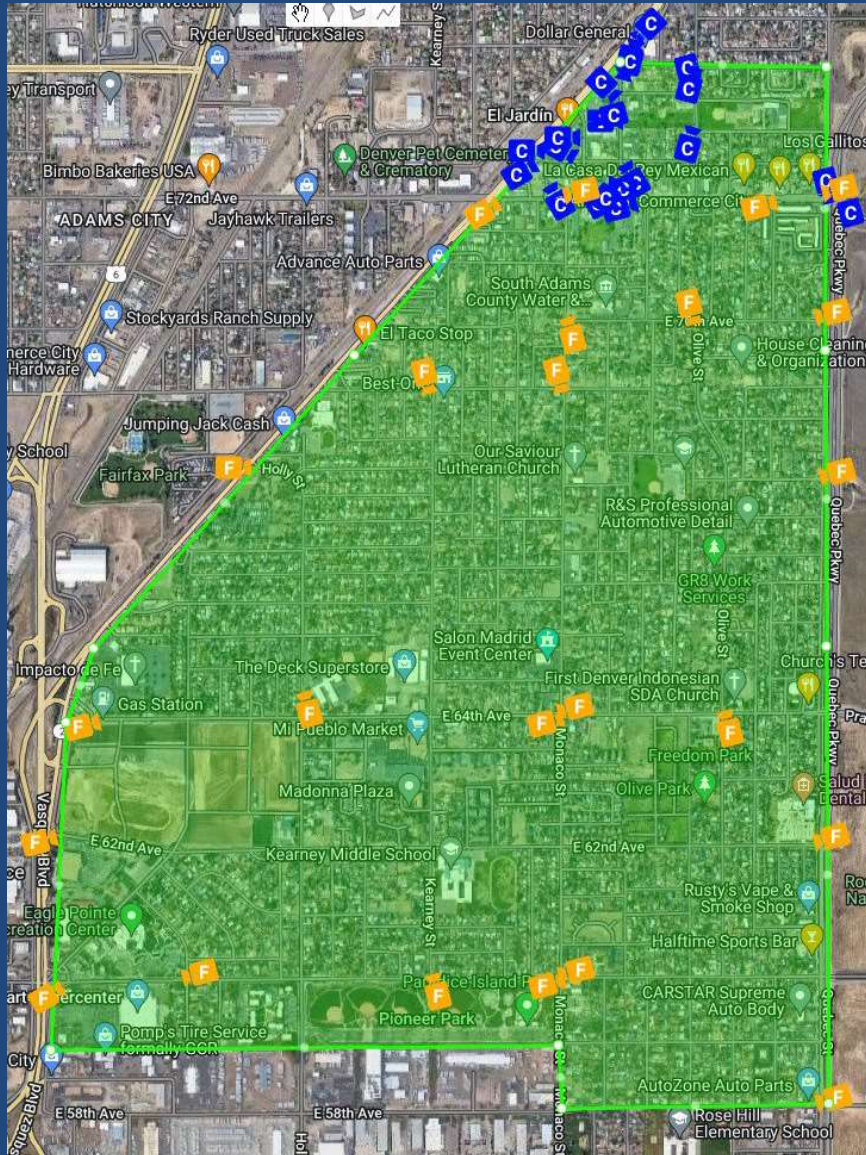
Includes:

- 27 Falcons (LPR/Camera)
- 21 Condors (PTZ cameras)
- 2 Ravens (gunshot)

Flock Safety Platform Items	Product Description
Flock Safety Falcon®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.
Flock Safety Raven®	An audio detection device that provides real-time alerting to law enforcement based on programmed audio events.
Flock Safety Condor™	Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos.

*** None of the Flock products use any type of facial recognition ***

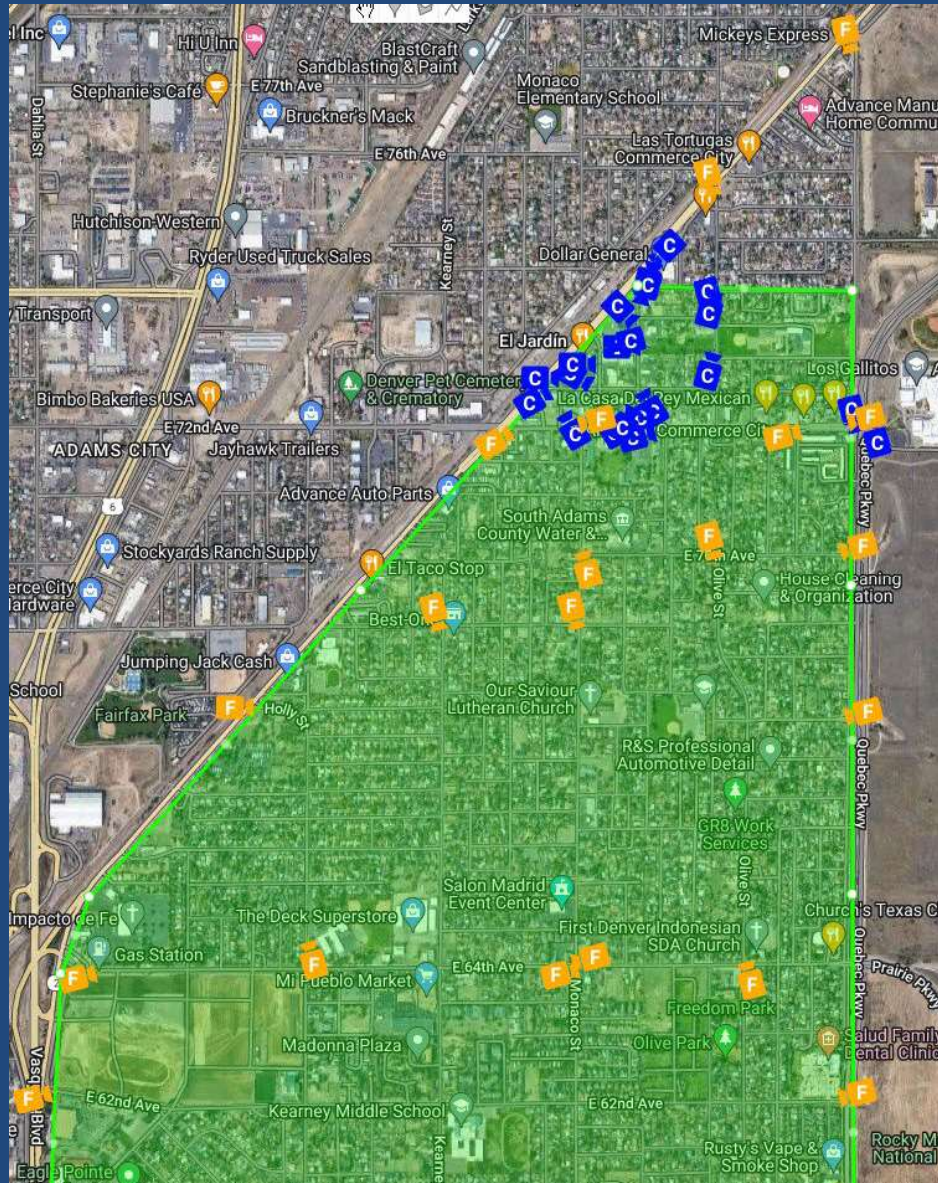
Flock Camera Coverage



We provided Flock with the area we wanted covered, (with a concentration on Derby), and they determined the products needed.

The PTZ, LPR, and Raven (gunshot) all work in concert with one another.

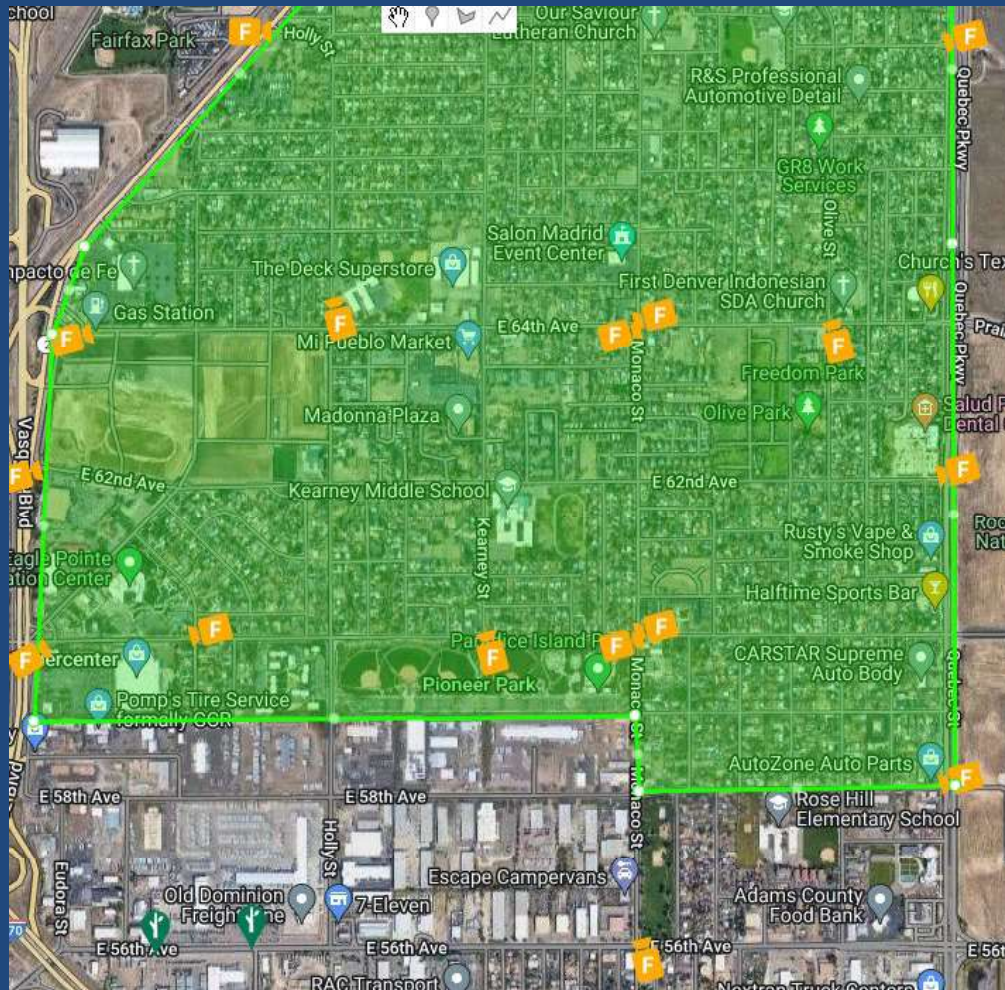
Derby Area Close-Up



More PTZ's were included in the Derby area.

These would allow anyone we authorize to view as well as zoom in.

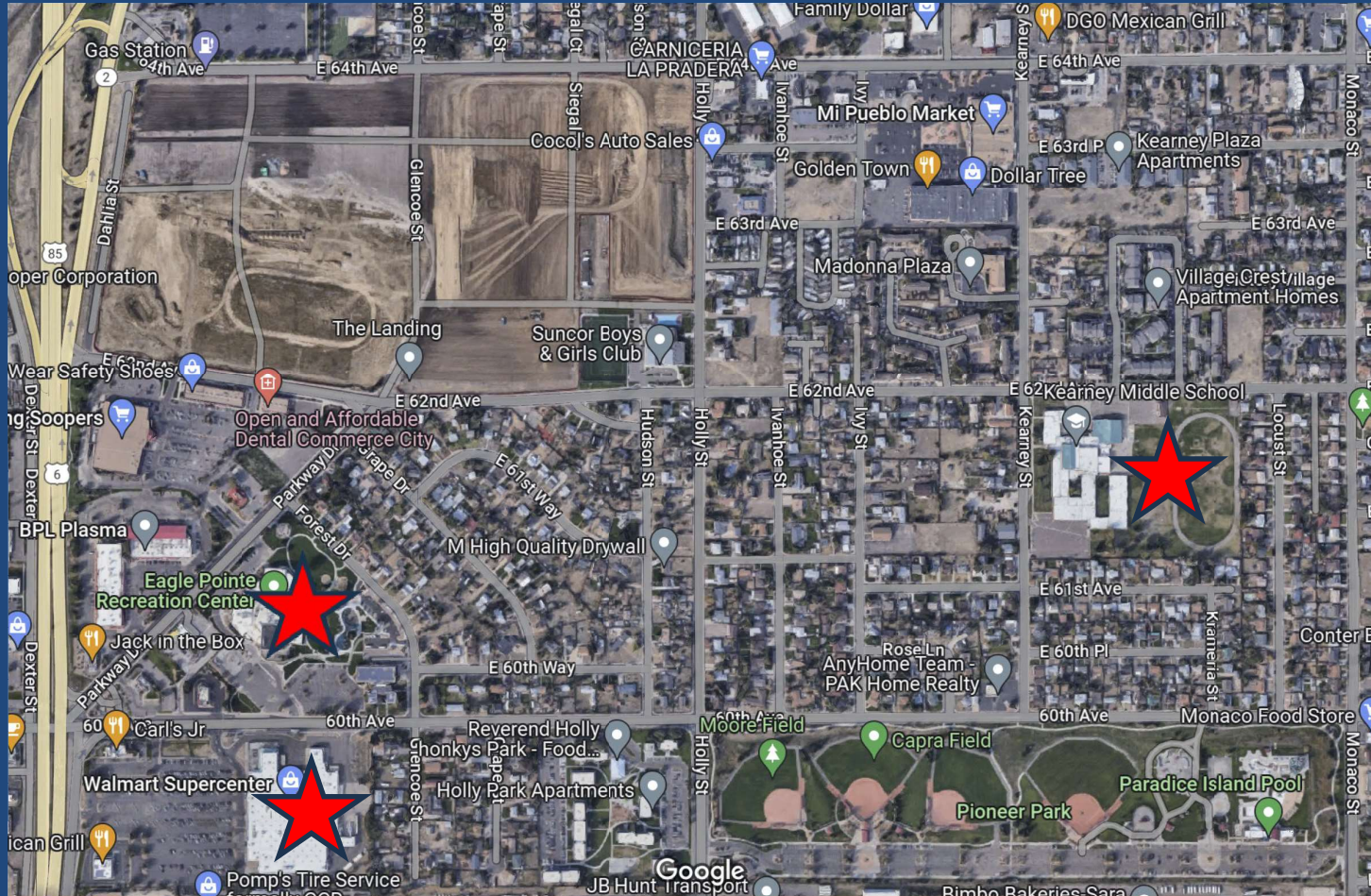
Greyhound Park Area Close-Up



The Greyhound Park area would have coverage, but additional PTZ's could be added.

Flock advised that it is common for businesses to buy their own Flock product and add them, knowing how it benefits the overall system.

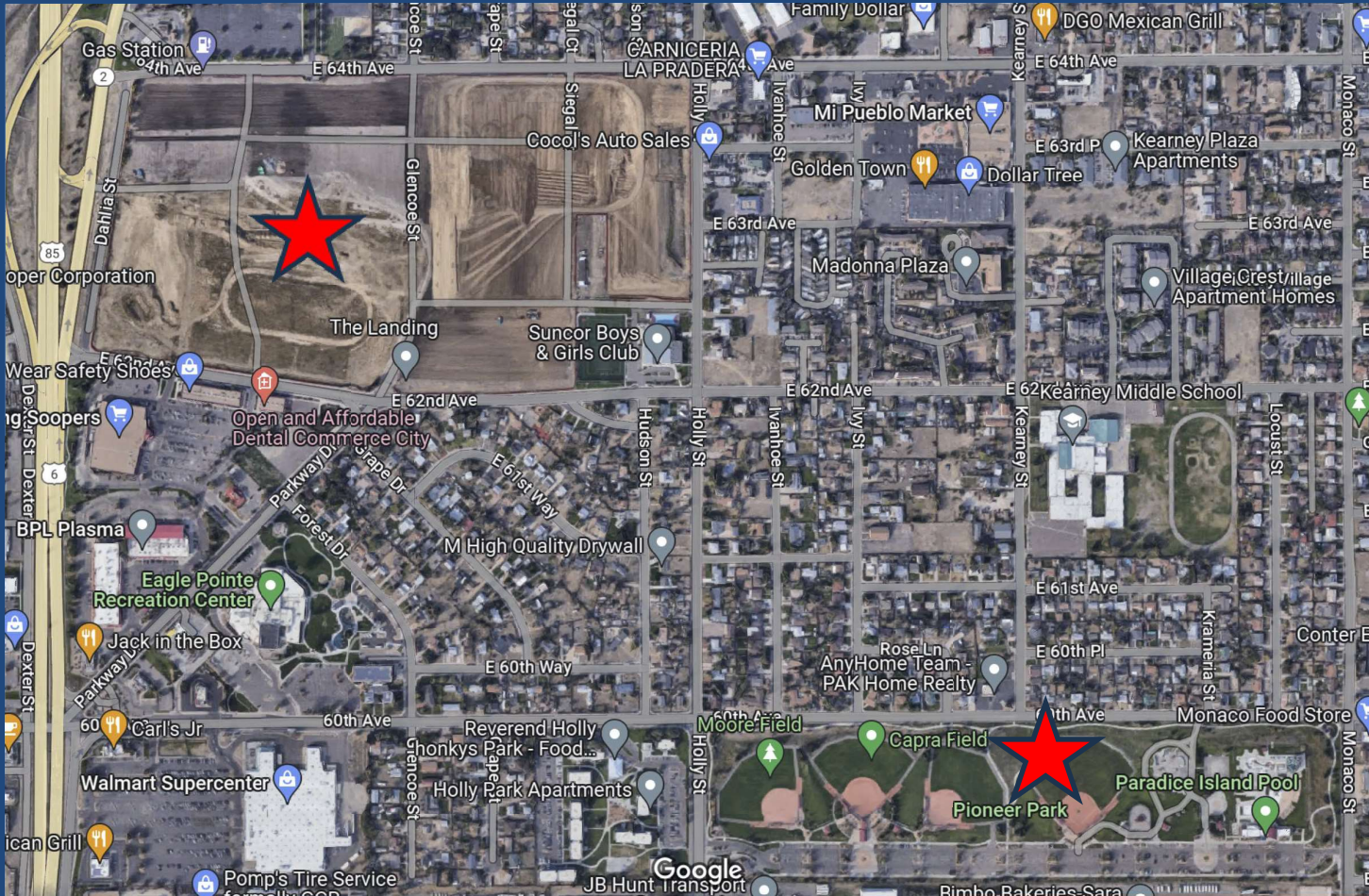
Using Other Video



One advantage with Flock is it allows schools, businesses, etc, to share their video, adding to the Flock system.

With this screen shot, this has the potential of adding WalMart video Kearney Middle School (Adams 14), and Eagle Point

Expandable



Flock also allows our city or other customers to add additional Flock cameras/products.

With this screen shot, as Greyhound Park grows, more PTZ cameras could be added.

As city needs grow, we could add coverage to city parks or other areas.

Flock Price Proposal



EXHIBIT A ORDER FORM

Customer: CO - Commerce City PD
 Legal Entity Name: CO - Commerce City PD
 Accounts Payable Email: dflynn@c3gov.com
 Address: 7887 E 60th Ave Commerce City, Colorado
 80022

Initial Term: 24 Months
 Renewal Term: 24 Months
 Payment Terms: Net 30
 Billing Frequency: Annual Plan - First Year Invoiced at Signing.
 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$229,000.00
Flock Safety Flock OS			
FlockOS™	Included	1	Included
Flock Safety LPR Products			
Flock Safety Falcon ☼	Included	27	Included
Flock Safety Video Products			
Flock Safety Condor™ PTZ w/ LTE Service	Included	21	Included
Flock Safety Audio Products			
Flock Safety Raven ☼ - lmi	Included	2	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Existing Infrastructure Implementation Fee	\$150.00	27	\$4,050.00
Condor Professional Services - Standard Implementation Fee	\$750.00	21	\$15,750.00
Subtotal Year 1:			\$248,800.00
Annual Recurring Subtotal:			\$229,000.00
Estimated Tax:			\$0.00
Contract Total:			\$477,800.00

Year one - \$248,800 (with install and service fees)

Year two - \$229,000

Includes:

- 27 Falcons (LPR/Camera)
- 21 Condors (PTZ cameras)
- 2 Ravens (gunshot)

Flock Equipment



We do not have to maintain any equipment, as we lease it.

At the end of the contract, if we don't like it or want to explore other options, Flock will simply pickup their gear.

Conversely, the system is expandable, and can be developed into a real-time fusion center or include other agencies. Numerous Flock products are used in Colorado, (Colo Springs, Boulder PD, Castle Rock, Douglas County Sheriff, & more).

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Flock Safety Video Products			
Flock Safety Condor™ PTZ w/ LTE Service	Included	21	Included
Flock Safety Audio Products			
Flock Safety Kaven ☉ - 1mu	Included	2	Included

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Flock Equipment



Questions?