

June 16, 2025

# Agenda

- 1. Project background.
- 2. Procurement summary scope of services for basic services
- 3. Procurement summary optional services (add alternatives)
- 4. Program selection and cost projections.
- 5. Next steps.



# Project Background

- The existing contract with Republic Services was approved in 2019.
  - In November of 2024, City Council approved a one time, one-year extension. The contract now expires on December 31, 2025. There are no remaining renewal options.
- In 2025, staff posted a request for bids based on feedback for the citywide trash and recycling program previously shared by City Council.
  - 518 companies were notified of this opportunity, and four proposals were received.
  - An evaluation team reviewed and scored each proposal resulting in Republic Services scoring the highest against the criteria outlined in the RFP.
  - The Procurement Office has sent an Intent to Award to Republic contingent upon approval by City Council.

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## Procurement Summary – Scope of Services for Basic Services

- Weekly Waste collection (96-gallon capacity).
- Bi-weekly single-stream curbside recycling (96-gallon capacity).
  - Additional plastic sorting by type and color. Recyclable materials include cardboard.
- Community engagement, including:
  - Four free landfill disposal days
  - Curbside large item pickup program
  - Track My Truck service verification
  - Call center support with weekend hours
  - Partner with City staff to host educational events
  - City special events support
  - Leaf and branch events
- Bulky waste:
  - Quarterly curbside pick-up.
  - Annual curbside bulk event (up to five items).
- Household hazardous waste collection event contribution.
- Garbage and recycling services for City facilities.



## Procurement Summary Scope of Services for Basic Services Continued

- Includes growth of roughly 800 units per year.
- Garbage and recycling collection and disposal for 21,500 units receiving tote service is \$16.21/month per unit.
- Additional totes and tote sizes are available for residents to add on at their cost.
- Please note that costs on this slide are based on the number of units included in the base bid, not the projected number of units used for the 2025 cost estimation.



## Procurement Summary – Optional Services (Add Alternatives)

- Weekly single-stream recycling:
  - Additional \$5.04/month per unit for 21,500 units. \*Extra service not offered by all bidders.
- Curbside composting:
  - Option 1: City-wide program for additional \$6.75/month per unit for 21,500 units.
  - Option 2: Subscription-based program for additional \$14.75/month per unit for 2,500 to 3,200 homes (minimum of 2,500 required).
- Electrified fleet:
  - All-electric recycling and waste collection fleet.
  - Additional \$5.04/month per home. \*Extra service not offered by all bidders.
- Please note that costs on this slide are based on the number of units included in the base bid, not the projected number of units used for the 2025 cost estimation.



# **Program Selection and Cost Projections**

- The City has budgeted \$5.2M for trash and recycling services in 2026.
  - No additional funding sources have been identified.
  - The General Fund could be utilized to cover a funding deficit.
  - Staff and Council would need to discuss the competing priorities for 2026 to determine which programs or services should not be added to the 2026 budget to allow for additional funds to be allocated to the 2026 trash and recycling program.
- Other options for funding include invoicing residents for the add on services, calculating a minimum invoice amount to invoice residents for across the board, or developing a subsidy program for residents in need of assistance.
- Regional approach: Staff has not identified another comparable municipality that pays for residential trash and recycling services.
  - Denver was the last remaining jurisdiction to offer this service. As of June 2023, Denver residents pay for their own services.



### Program Selection and Cost Projections Continued

Trash Services: Projected Residential and Commercial Costs for 2026				
2026 Budget: \$5,200,000	House Count: 21,890	Annual Cost	Annual Cost w/ Base Bid	Budget Deficiency
Base Bid (Weekly Trash, Biweekly Recycling):		\$4,725,044		\$474,956
Projected Additional Cost For Add Alt #1 (Weekly Trash and Recycling):		\$1,316,952	\$6,041,996	(\$841,996)
Projected Additional Cost ForCompostPricing Option #1 Subscription:		\$3,854,175	\$8,579,219	(\$8,579,219)
Projected Additional Cost ForCompost Pricing Option #2 City Wide:		\$1,763,775	\$6,488,819	(\$1,288,819)
Projected Additional Cost For Electrical Vehicles :		\$1,316,952	\$6,041,996	(\$841,996)
Projected Cost All Options (Recycling,Compost, Fleet):		\$9,122,723		(\$3,922,723)



# Next Steps

- Discuss options and associated return on investment with Council.
- Subject to City Council authorization, staff will move forward with the execution of a new contract with Republic Services.
  - Five-year service term.
- The new Agreement for Refuse Collection Services would begin on January 1, 2026.
- If Council does not move forward with the recommended vendor, the Council has the option of a contract extension with Republic Services or to open negotiations with the next responsible vendor.





## **Questions?**

