

#### Ramón Alvarado, DBA

10258 Uravan Street Commerce City, CO 80022 Phone: 303-246-3906

Dylan Gibson, City Clerk
C/O City of Commerce City

7887 East 60<sup>th</sup> Avenue, Commerce City, Colorado Email: dgibson@c3gov.com

# Dear City Clerk Mr. Dylan Gibson:

Please accept this letter as a formal statement confirming my eligibility for the At-Large City Council vacancy for the City of Commerce City, Colorado. I confirm the following: (I) a citizen of the United States, (2) at least 18 years of age, (3) a resident of Commerce City for 12 months, (4) a registered voter, and (5) not currently serving a criminal sentence, including probation or parole, for a felony or offense comparable to a felony in the military.

Sincerely,

Ramón Alvarado, DBA Commerce City, resident

Ramon Alvarado

October 10, 2022

# Dr. Ramón Alvarado

10258 Uravan St. | Commerce City, CO 80022 | 303-246-3906 | ramonalva022@gmail.com

# **Professional Summary**

- Leadership & management experience
- Budget & Policy experience
- Bilingual-Spanish
- Financial experience
- Strategic planning experience

- Private and government experience
- Microsoft Office
- Adjunct Professor Finance
- PERA Board Trustee
- Change management experience

DECEMBER 2018 — PRESENT

# Education

## SAINT LEO UNIVERSITY | SAINT LEO, FL

Doctor of Business Administration

#### COLORADO SCHOOL OF MINES | GOLDEN, CO

Master of Mineral Economics

#### UNIVERSITY OF COLORADO-DENVER | DENVER, CO

Master of Business Administration

## REGIS UNIVERSITY | DENVER, CO

Master of Accounting

# METROPOLITAN STATE UNIVERSITY | DENVER, CO

Bachelor of Science in Finance and Accounting

# **Experience**

#### DEPUTY BUDGET DIRECTOR

## COLORADO DEPARTMENT OF REVENUE | DENVER, CO

- · Responsible for leading a team of four Budget & Policy Managers.
- · Manage the budgeting analysis and financial reporting across the organization.
- · Manage periodic forecasts to assist with fee setting and revenue projections.
- · Assist the policy group and provide financial analysis during the annual legislative session.
- · Assist and coordinate the department's annual budget development process.
- · Report and present financials to internal customers and stakeholders.
- · Coordinate strategy for decision items submitted to the Office of State Planning and Budget.
- · Assist with problem solving the department's finances.

# MANAGER, SPECIALIZED BUSINESS GROUP/EXECUTIVE DIRECTOR'S OFFICE MAY 2017 — DECEMBER 2018 COLORADO DEPARTMENT OF REVENUE | DENVER, CO

- · Led a team of three Budget & Policy Analysts in the Specialized Business Group (Marijuana Division, Liquor & Tobacco, Gaming Division, Racing Division, and Auto Industry Division) and in the Executive Director's Office
- · Reviewed and presented financial reports to the divisions.
- · Prepared revenue forecasts and fee analysis.

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- · Continuously monitored financial performance to assure the divisions were statutorily compliant.
- · Promoted to Deputy Budget Director.
- · Produced highly-visible marijuana reports to senior management and to the Office of State Budget and Planning at the Governor's Office.

# SENIOR BUDGET & POLICY ANALYST **COLORADO DEPARTMENT OF REVENUE | DENVER, CO**

MARCH 2016 — MAY 2017

- · Prepared monthly financial reports and analysis for the Marijuana Enforcement Division.
- · Prepared and coordinated a monthly marijuana tax report for the Executive Director, CFO, and Budget Director.
- · Performed multi-year marijuana revenue forecasts and fee setting analysis.
- · Supported the department in drafting fiscal responses during the state's legislative session.
- Promoted to Budget & Policy Manager

## SENIOR BUDGET ANALYST **REGIS UNIVERSITY | DENVER, CO**

DECEMBER 2008 — MARCH 2016

- · Established and monitored the university's individual budgets with deans and vice-presidents.
- Produced and analyzed periodic financial reports and assisted with the financial audit.
- · Participated in quarterly fiduciary reviews of the university's endowment.
- Participated in strategic planning initiatives.
- · Adjunct faculty in the College of Business and Economics.

# **INTERNATIONAL BUSINESS & FINANCIAL ANALYST**

**IUNE 2005 — AUGUST 2007** 

CH2M HILL | GREENWOOD VILLAGE, CO

- · Financial contributor in the creation of a joint-venture with the Puerto Rican wastewater government division.
- · Spearheaded the billing and collection process for international operations.
- Provided translation documents for standard operating procedures and processes.
- · Converted foreign currencies for financial statements of international operations.
- · Assisted with pricing projects for potential Latin American business opportunities.
- Traveled an average of a week per month in Puerto Rico.

## ACCOUNTING & REGIONAL BUSINESS ANALYST TRANSMONTAIGNE PRODUCT SERVICES | DENVER, CO

APRIL 2002 — MAY 2005

- · Dedicated financial analyst for south Texas and Mexican partnership operations.
- · Financial contributor for the development of the cross-border pipeline with Petróleos Mexicanos (PEMEX).
- Business relationship advocate for transactions with PEMEX.
- · Reconciled and verified heat, gas, and crude financial derivatives (e.g., futures and options) for proper execution of trades and hedging strategies.
- Settled monthly financial SWAPS (Fixed-Floating and Floating-Floating) with counterparties.

#### RESEARCH ANALYST

**JUNE 1997 — JUNE 2001** 

# INNOVEST PORTFOLIO SOLUTIONS | GREENWOOD VILLAGE, CO

- · Researched mutual fund and separate account investments specializing in international investments.
- · Recommended suitable investment options according to clients' investment policy statements.
- · Calculated clients' portfolio returns.
- · Conducted investment attribution analysis for separate account investments.
- · Produced and presented quarterly performance reports for clients.

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# **Affiliations & Other**

- Commerce City Citizen Advisory Committee
- Commerce City, Civic Academy expected completion October 2022
- School District 27J Bond Oversight Committee
- Colorado Public Employees' Retirement Association Trustee
- Commerce City Historical Society, Member
- Bilingual Spanish

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October 10, 2022

Honorable Mayor and Commerce City Councilmembers C/O Dylan Gibson, City Clerk 7887 East 60<sup>th</sup> Avenue Commerce City, CO 80022

**Esteemed Honorable Mayor and Commerce City Councilmembers:** 

"Alone we can do so little; together we can do so much" (anonymous).

I am a true believer that citizens benefit from great values and a supporting community. These two really do go hand-in-hand; therefore, we all have some level of responsibility to make it happen. However, it is when we come together when we have the greatest impact.

The reasons why I am applying for the vacancy seat are really for many of the same reasons you are currently serving. I too care about our city, want to make a difference in our community, and want our great city to come together and prosper. In this vein, I have been involved in our community by being a member of the Citizen Advisory Committee to help plan a path to the future into 2045. I am part of the 27J Bond Oversight Committee and help oversee the \$515 million in new schools and projects that have a positive impact on many of our students and parts of our community. Commerce City is the home to many state employees and I serve as a trustee for the Colorado Public Employees' Retirement Association. To get a better understanding of how our city functions, I applied to be part of Commerce City's Civic Academy program, which I have found extremely valuable and would serve we well. I have also been plugged into many of the city's important initiatives (e.g., redistricting, metro districts, etc.) by attending citizen meetings, listening to council meetings, and providing feedback on the surveys. The Commerce City Historical Society, which I am a member, has provided many great resources to see and learn how far our city has come as we celebrate our city's 70th birthday.

In conclusion, I am confident I can be a productive councilmember because I truly do care about our city and understand the dedication and time commitment required to be effective. My time serving in other committees, has taught me to always be positive, recognize when your logic or thinking is wrong, be respectful - especially more so during passionate discussions, listen to all points of view, and at the end of the day we are here to serve.

- 1. Why are you applying to be on the City Council? To serve our community in an ethical, respectful and professional manner, and to help bring our diverse community, business community, and stakeholders together towards common goals.
- 2. How is your experience and background relevant to being on the City Council? I have a unique combination of private and public sector experience. This experience has allowed me to understand sound planning strategies, complex issues, tradeoffs, and the impacts on communities. Serving on various boards has given me oversight experience and the ability to group-think through complex issues. Apart from my working experience, I have a strong educational background including a doctorate in business administration.

- 3.What are your thoughts on the relationship between the Historic City and the Northern Range? 1+1=3, the sum of these two very important areas is more valuable than each individual area by itself. This is a unique relationship that our community can leverage to provide an open space experience with tradition, which not too many cities surrounding Denver have. Both areas have great qualities to offer our citizens and Commerce City will elevate its standing if both areas work together to explore ideas that are mutually beneficial.
- 4. What do you believe to be the three most pressing challenges or concerns in the Commerce City community? Strategically managing and balancing our community's growth is a pressing issue as we try to conserve our open space, but also are a welcoming community for all diverse groups and businesses, while not compromising our expected quality of life. Infrastructure is a key driver to promoting economic vitality so upkeeping and improving our infrastructure will always be a need.
- 5. What do you see as the three biggest opportunities for Commerce City right now? Coming together and thinking of ourselves as one city and taking pride in our city. A great opportunity is to work towards establishing a niche technical/trade school or community college within our city. Many surrounding high schools offer career and technical education programs, which can serve as feeders if our city established something similar. Reviving Derby is a big opportunity to bring additional enjoyment to our citizens and additional revenue to the city. The open space that is strategically planned out to take advantage of the city's proximity to Denver International Airport (DIA) since DIA is expected to growth significantly in the coming years.
- 6. What concerns, if any, do you have about serving on the City Council? I do not have any concerns about serving and recognize that there will be a learning curve; however, aside from making a full commitment, I will work extremely hard to get up to speed on the city's agenda items.
- 7. What does Quality Community for a Lifetime mean to you? To me, this means our community believes, shares, strives, and acts towards providing a safe and promising future.
- 8. What local government or non-profit boards or commissions have you served on? I'm currently serving in the Citizen Advisory Committee and am currently in the Commerce City Civics Academy. I also serve in the School District 27J Bond Oversight Committee and serve as a trustee for Colorado's Public Employees' Retirement Association (PERA).
- 9. Have you participated in the Commerce City Civics Academy? I'm in the academy at this time.
- 10. How long have you resided in Commerce City? I have resided in Commerce City since September 2016, and have lived in Adams County for 21 years
- 11. What is your favorite place in Commerce City? I have two children, so all the open space, trails, and great parks have been wonderful for our family.

Thank you for taking the time to review my credentials and I hope you feel I could serve our great city of Commerce City.

Sincerely,

Ramón Alvarado, DBA

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